# MIL LESSON PLAN: MIL – module and unit Module 5, Unit 3 Subject / Theme: Social studies, language, art, psychology Topic: Advertising: The creative process Lesson Title: Communication in advertising Level: Secondary, Tertiary Lesson Duration:

# Learning Objectives:

Analyze the advertising process as a means of communicating information

Explore concept development in advertising, including technical and creative strategies

Deconstruct the key ingredients that go into an advertisement and its emotional appeal

Assess the impact of advertising messages on specific target audiences

Explain how the concept of 'active' audiences applies to advertising, or more specifically, how audiences negotiate meaning (i.e. how we explain the success of some advertisements and not others)

Identify the latest trends in advertising

### Pedagogical Approaches and Activities:

Describe the advertising strategies in the example of "Onslaughter" and how it relates to the Dove campaign for real beauty.

Examine the video "Onslaughter" and compare it to the "Onslaught" commercial and discuss what is similar, and what is different. Discuss how Greenpeace can have reasoned in its production. Compare the number of views the two videos have. How do they differ? Why?

Also discuss the difference between making ads for traditional media and social media. Would this be as effective in any other media as it has been on the Internet.

### Media and Information Resources:

https://www.youtube.com/watch?v=odI7pQFyjso&feature=player\_embedded https://www.youtube.com/watch?v=epOg1nWJ4T8&feature=player\_embedded http://www.mil-project.org/index.php?page=videos

### References:

 $\frac{\text{http://www.greenpeace.org/international/en/campaigns/forests/asia-pacific/dove-palmoil-action/dove-onslaught-er-hd/}$ 

## Further topics and resources: